Unleash Your Business with
Managed IT Services

kme
systems, inc

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Near the end of the 20th century, businesses were moving at breakneck speeds to integrate technology in the workplace. With that came huge learning curves and time to adapt before the new millennium. Now, 17 years later, businesses who don't use technology break from the norm, as even basic work often relies on computers.

Projections for 2017 reveal North American and European businesses with a staff between 20-49 will spend on average $140,000 on IT hardware, software and services.

It's important for companies to evolve as technology advances to remain competitive. Since IT touches nearly everything we do at an ever-increasing rate, this also means when technology goes down, so does your company.

As an experienced Managed Services Provider (MSP), KME Systems's goal is to unleash your business's potential by understanding your specific technological needs and providing innovative network solutions. We aren't out just to sell you the latest advances and we've also developed proactive approaches to ensure your company experiences minimal downtime.

The Liberating Power of Managed IT Services

Your employees are central to your productivity, but your network is essential to their output. Unfortunately, technology failure typically has a snowball effect. For example, every minute your computers go down is another your staff can't work. Even if it's just one employee's computer, that means they can't complete their tasks, which also slows down others in their department. As another example, if your wireless router goes down, every device that doesn't connect via landline goes offline until someone supplies a fix.

From the most menial daily tasks to large-scale projects, technology failure can create an unlimited number of roadblocks. The costs of these barriers are dependent upon the amount of time it takes to get your systems back online. One hour of downtime can cost small businesses up to $8,000.

At KME systems, everything we do starts with a consultation, then action. After all, how can we address your company's needs and provide solutions before we know how you currently use your technology?

Once we understand the way you work, we'll liberate you from productivity barriers by providing you with the right technology, then begin taking on your day-to-day IT needs.

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There's no one-size-fits-all solution for any of our clients, but some of our core managed IT services include:

- **24/7 network administration** — providing fixes even after hours
- **Direct software support** — so you don't have to go through third party help lines
- **Monitoring security threats** — to make sure unwanted users don't get in

Weighing Unlimited Services vs. Unlimited Costs

Think of managed IT services as an insurance policy, but better. Most insurance companies will help you recover after a loss but, until something happens, you usually never hear from them. That is unless your rates are going up. Unlike an insurance provider, you will hear from us frequently with updates on your network and to see if your technology is still meeting your needs. Another thing that makes us distinct from your insurance provider is that we also train you and your staff on how to avoid problems in the first place.

Even when things go terribly wrong, we are there at no additional charge because our managed IT services come with a monthly flat rate, not a per-hour charge. This means even your technology's worst month won't break the bank.

The only alternative to unlimited, proactive support is limited, reactive support – with unlimited costs. Depending on how intricate your system is or how reliant you are on technology, per-project IT work can quickly add up. With a typical IT technician charging hundreds of dollars per hour, the question isn't if a technician can provide a fix – it's how long can you afford to have your systems down, and how large is your technology savings account? If you're unprepared, it could cost you everything.

Let KME Systems Help Power Your Business

At KME Systems, our goal is to partner with your company to empower you to do more than you thought possible and minimize your network downtime. Why? Because we give a damn.

Give us a call when you're ready for proactive managed IT services that will unleash your business's potential.

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