



Increase Staff Productivity and Client Satisfaction with VoIP


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A powerful, easy-to-use voice over internet protocol (VoIP) phone system, whether in the cloud, onsite or hybrid, will improve your business's processes and boost staff and client communication. However, VoIP is only one part of a unified communications solution. As an experienced managed services provider (MSP), KME Systems's goal is to improve every aspect of your communication, which is critical to your success.

My Existing Phone System Still Works. Why Replace It with VoIP?

If what you have works well for your business, keep it if it makes economic sense. Our goal isn't solely to make a profit; it's to help you do the math and provide candid advice. If your system is too old and you're buying used parts online, it may be time to upgrade.

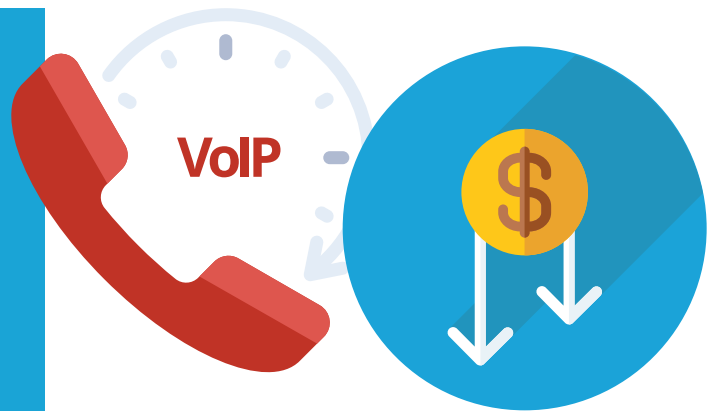
When did you last evaluate your communication technology? Although your 20th-century phone system still functions, things could be worse than they seem.

Not only can an outdated system affect your staff's productivity, but your clients might also be turning to competitors to avoid voicemail jail and phone tag or because it's simply too hard to reach you.

Here are some other factors that can signal the need to change systems:

- **Limited voice features**
- **No mobility**
- **Poor voice quality**

According to Telzio, nearly all businesses experience an increase in productivity and a reduction in phone expenses by switching to VoIP, with the average savings ranging between 50-75%.



Beyond your existing system's limited capabilities, your expensive phone bill can be reason enough to make the switch.

Empower Your Business with Unified Communications Tools

VoIP is essential to unified communications, which empowers your business to use most any internet-connected device as an extension of your PBX. But making calls and sending messages are just the beginning of what we can provide, as our VoIP systems are rich with powerful and intuitive tools, including:

- **Desktop and mobile applications**
- **Screen and application sharing**
- **Audio and video conference calls**
- **Instant messaging and presence**
- **ACD and queue calls**

Having unified communications improves your staff's productivity and client satisfaction. However, VoIP's growing list of capabilities isn't just changing how businesses communicate, but where, as the demand for mobility is increasing.



Technavio projects the global market for mobile VoIP services to grow by 28% between 2016-2020.

What good is your investment if your employees just use familiar features or don't learn the latest advances? As a part of our unified communications services, KME will continually train your staff to maximize your ROI.

Cutting Through the Investment Red Tape

As with nearly any phone system, you purchase dialtone technology separate from your service carrier contract. At KME Systems, our approach to helping you make both investments is what sets us apart.

We don't sell "[black boxes](#)." If you've made the decision to switch to VoIP, that doesn't mean you should have to tie yourself to your vendor's hip. While many VoIP providers intentionally deliver complex systems, we enable you to take your system to another competitor if we fail to meet your expectations.

Making your investment more cost-effective and easy-to-understand, we only offer one licensing agreement. We can do this because we ensure your first phone

system can scale and evolve as you grow. If you need to add more lines or features, the question of whether your system can support the changes or not will never arise.

Once we understand what your business needs from its VoIP system, the next question becomes which phone carrier is right for you? Our experience in the industry allows us to remove the middleman and directly negotiate on your behalf with your preferred carrier.

We cut through the red tape and save you money; it's that simple.

KME Is Your Award-winning Unified Communications and VoIP Authority

KME Systems has been supporting VoIP since 1998 and won many awards throughout the years for our technical ability and, more importantly, our client satisfaction.

Unified communications and VoIP are merely part of the solutions we offer for your business. [Call or email us](#) to learn more ways to increase your productivity and client satisfaction.



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